

# **Trend Micro Investor Relations Fact Sheet**

#### COMPANY & STOCKHOLDER INFORMATION (as of December 31, 2023)

#### COMPANY INFORMATION

Head office	JR Shinjuku Miraina Tower 4-1-6 Shinjuku, Shinjuku-ku, Tokyo 160-0022 Japan							
Incorporated	October 24, 1989							
Scope of Business	Research & Development, Manufacturing, Sales and Marketing, and Import/Export of Computer and Internet Security Products and Services, etc.							
Number of Employees	868(parent) / 7,432(consolidated)							

### **Directors and Corporate Auditors**

6 Directors including 2 Outside Directors All 4 Corporate Auditors are Outside Auditors including a certified public accountant and an attorney

#### Leadership (as of December 31, 2023)

#### Chang Ming-Jang (Steve Chang)

Chairman and Representative Director

#### Eva Chen

President and Representative Director / CEO of Trend Micro Group

# Mahendra Negi

Executive Vice President and Representative Director / CFO of Trend Micro Group / Chairman of the Nomination and Remuneration Advisory Committee

#### Akihiko Omikawa

Executive Vice President and Director / General Manager Japan, Global IoT Business

### Subsidiaries and Major Business Operations\*

United States, Netherland, Ireland, Canada, United Kingdom, Germany, France, Italy, Switzerland, Russia, Australia, Taiwan, UAE, India, Singapore, Malaysia, Thailand, Egypt, Korea, China, China (Hong Kong), Mexico, Brazil, Colombia, Panama, Belgium, Kazakhstan

Denmark\*, Norway\*, Poland\*, Spain\*, Sweden\*, Philippine\*, Saudi Arabia\*, Finland\*, Czech Republic\*, Austria\*, Israel\*, New Zealand\*, Turkey\*, Indonesia\*, Viet Nam\*

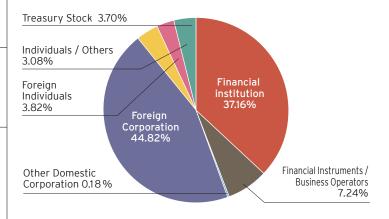
## R&D

Japan, United States, Ireland, Australia, Taiwan, China, Canada, Brazil, Germany, United Kingdom, France, India, Italy, Singapore, Malaysia

# STOCKHOLDER INFORMATION

Stock listing / Code, Ticker	Tokyo Stock Exchange Prime Segment / 4704
IPO	Shares began trading on Japan's over-the- counter market on August 18, 1998
Index	TOPIX, Nikkei Stock Average (Nikkei 225), JPX-Nikkei Index 400 , Nikkei Stock Index 300, and others.
Trading Unit	100-share
Average Volume	690,491/day (Jan. to Dec. 2023 at TSE)
Annual Range of Closing Price	High: 8,420JPY / Low: 5,467JPY (Jan. to Dec. 2023 at TSE)
Fiscal year end date	31-Dec
Share Outstanding	140,879,104, including 5,218,677 treasury shares as of December 31, 2023
Dilutive Shares	4,226,200
Dividend Policy	Year-end dividends at a target consolidated payout ratio of 70% based on the amount of the accounting net income attributable to owners of parent.

# DISTRIBUTION STATUS BY OWNERS (as of December 31, 2023)



# TOP 10 SHAREHOLDERS (as of December 31, 2023)

Name of Shareholders		nareholding Ratio (%)
The Master Trust Bank of Japan, Ltd. (Trust Account)	32,873,000	24.23
Custody Bank of Japan, Ltd. (Trust Account)	14,256,107	10.50
VALUEACT CAPITAL MASTER FUND L.P.	8,384,600	6.18
Chang, Ming-Jang	5,367,000	3.95
BNYM AS AGT/CLTS 10 PERCENT	4,314,240	3.18
JP Morgan Securities Japan Co., Ltd.	3,407,831	2.51
State Street Bank West Client - Treaty 505234	2,958,434	2.18
BNYMSANV RE BNYMSANVDUB RE LEGAL (AND) GENERAL UCITS ETF PLC	2,857,966	2.10
JAPAN SECURITIES FINANCE CO., LTD.	2,488,100	1.83
GOLDMAN, SACHS & CO.REG	2,300,450	1.69

(Note) The Shareholding Ratio is calculated excluding treasury stock (5,218,677 shares).

# **Trend Micro Investor Relations Fact Sheet**

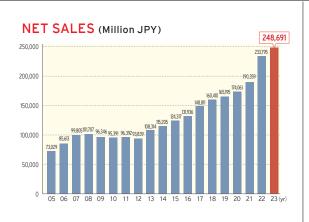
## CONSOLIDATED FINANCIAL HIGHLIGHTS

(in million of yen and thousands of dollars except per share data, EPS-basic, Year-End Dividends, and ROE)

	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2023 (USD)
Net Sales	96,392	93,839	108,314	115,205	124,317	131,936	148,811	160,410	165,195	174,061	190,359	223,795	248,691	1,769,161
Operating Income	26,364	22,407	29,450	33,652	30,976	34,360	36,441	35,836	37,686	39,464	43,641	31,340	32,602	231,933
Ordinary Income	28,690	22,661	32,456	35,992	34,071	35,138	37,035	37,190	39,139	39,854	44,501	34,162	36,181	257,391
Net Income	17,341	13,447	19,595	22,303	21,435	24,651	25,691	28,314	27,946	26,904	38,367	29,843	10,731	76,345
EPS-basic	131.23	102.21	147.53	165.68	157.71	179.63	187.01	204.38	200.94	193.39	275.20	213.59	78.45	0.56
Total Assets	201,765	219,007	261,493	279,938	290,520	308,537	331,157	346,243	359,710	376,701	420,457	470,799	492,628	3,504,507
Shareholders' Equity	107,362	113,492	142,539	153,094	159,693	166,471	177,077	187,083	187,425	189,360	221,434	228,679	214,423	1,525,383
Year-End Dividends	86	67	125	116	110	141	149	163	160	153	195	151	738	5.25
ROE	17.5%	12.8%	15.7%	15.3%	13.9%	15.3%	15.1%	15.7%	15.0%	14.4%	18.9%	13.4%	4.9%	4.9%

(Notes)

All amounts have not been audited and are in accordance with Japan GAAP. Amounts in U.S. dollars are for convenience only and exchanged at the rate of: 1US\$=140.57yen.

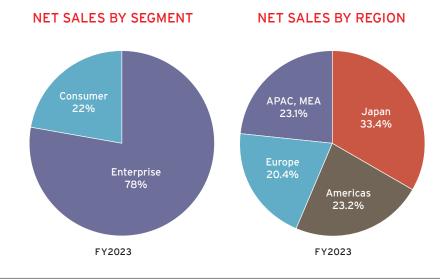


### **OPERATING INCOME** (Million JPY)

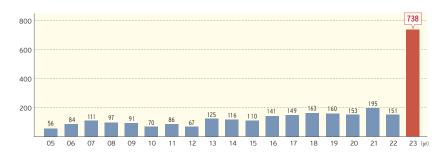


#### NET INCOME (Million JPY)





# ANNUAL DIVIDEND PER SHARE (JPY)





The information and material contained herein this factsheet are aimed to provide only a reference information for making investment decisions and is not intended to be a solicitation for investment. Content herein is based on information available at the time this factsheet was prepared and we make no representations as to the accuracy or completeness. In addition, all content herein may be amended or otherwise changed in the future without notice.

Copyright © 2024 Trend Micro and the Trend Micro t-ball logo are trademarks or registered trademarks of Trend Micro Incorporated. All other product or company names may be trademarks or registered trademarks of their respective owners.